

Message Text

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16

ACTION NEA-12

INFO OCT-01 ISO-00 EUR-25 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 L-03 DRC-01 SS-20 /138 W

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P R 040630Z MAR 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC PRIORITY 0033

INFO USDOC WASHDC

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

LIMITED OFFICIAL USE NEW DELHI 3037

E.O. 11652: N/A

TAGS: BEXP IN

SUBJECT: POSSIBLE SALE DEEP SEA TRAWLERS TO INDIA

1. THE EMBASSY HAS OBTAINED ADVANCE WARNING OF A PROSPECTIVE PURCHASE OF PERHAPS FIFTY DEEP-SEA FISHING TRAWLERS BY THE GOI MINISTRY OF AGRICULTURE. THIS MATTER IS STILL IN A FORMATIVE STAGE AND

THERE IS NO GUARANTEE THAT IT WILL BE IMPLEMENTED. IT HAS APPARENTLY BEEN DISCUSSED EARLIER WITH POLISH OFFICIALS WHO ARE REPORTEDLY OFFERING POLISH TRAWLERS AT A PRICE OF \$40,000 ON A BARTER DEAL BASIS.

2. IT WOULD BE APPRECIATED IF THE DEPARTMENT OF STATE OR COMMERCE COULD CONTACT U.S. BUILDERS OF TRAWLERS AND OBTAIN CURRENT PRICE QUOTATIONS AND TERMS. CREDIT TERMS, PREFERABLY LONG-TERM, MUST BE OFFERED IF THE PRICE QUOTATIONS ARE TO PROVE EFFECTIVE. INFORMATION ON DELIVERY DATES WOULD ALSO BE WELCOME.

3. WE REQUEST THAT ANY INFORMATION OBTAINED BE TRANSMITTED DIRECTLY TO THE EMBASSY. WE WOULD ALSO APPRECIATE BROCHURES
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OR PRODUCT LITERATURE AND ASK THAT THIS BE SENT TO US VIA AIR POUCH

THROUGH WASHINGTON AGENCIES. BULKY AIRMAIL ENVELOPES OR PACKAGES ARE OFTEN HELD UP BY INDIAN CUSTOMS AND CLEARING THEM CAN BE A TIME-WASTING PROCESS.

4. WE WILL HAVE A CHANCE TO EXPLORE THIS MATTER FURTHER WITH THE MINISTRY OF AGRICULTURE CIRCA MARCH 15 SO AN EARLY RESPONSE IS REQUESTED.

MOYNIHAN

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Message Attributes

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